

**SUCCEED WITH  
GRANT-FUNDED STAFF  
TRAINING**

**PRESENTED BY**

**ACT-CESS USA, INC.**

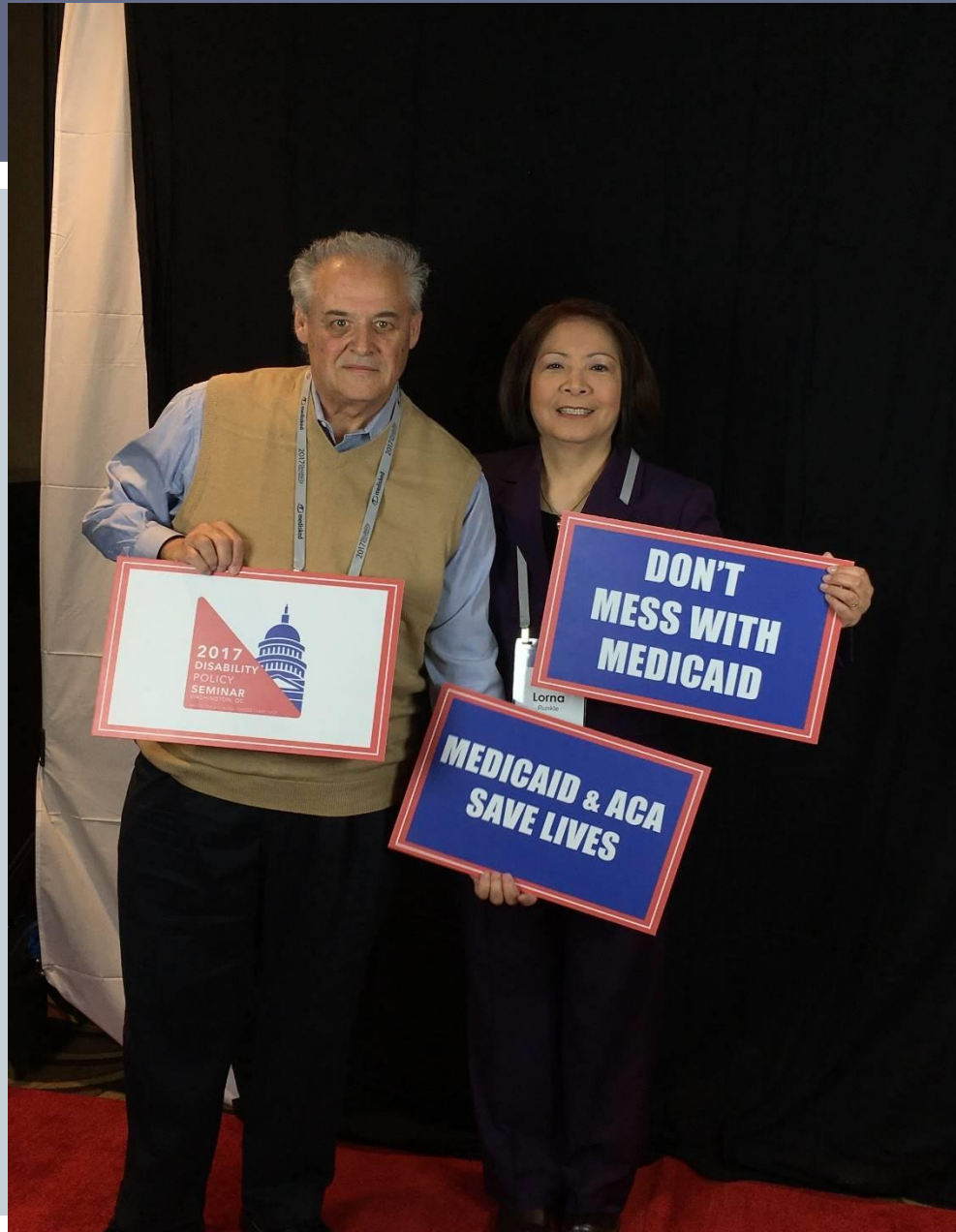
**LORNA F. M. RUNKLE**

**Services  
You  
Need  
To Better  
Serve  
Others**

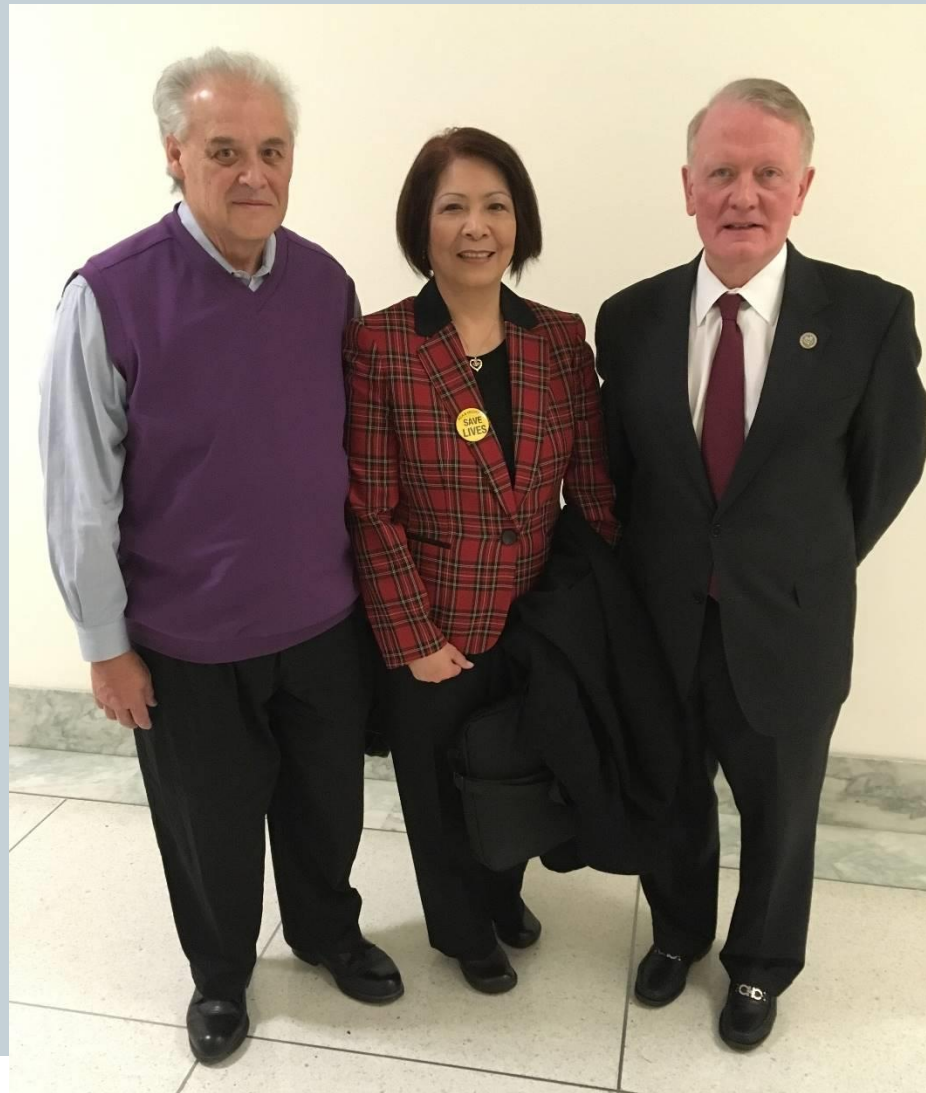
# TWO REASONS WHY WE ARE HERE



# WHY WE NEED TO ADVOCATE



# HOW WE ADVOCATE



# TOPICS

- **The Grant Money**
  - Overview, Requirements and Eligibility
  - Assistance Available
- **Your Training Program**
  - Reasons for Training
  - What Topics May be Funded
- **Success Stories**
- **Next Steps**

# THE TRAINING GRANT - OVERVIEW

## **NJ Dept of Labor and Workforce Development (DOL) Skills Partnership Training Grant**

- **Maximum: \$250K/consortium; \$50K/agency**
- **Most Courses/Topics are Covered**
- **Training by 3<sup>rd</sup> party or employee-trainers**
- **Grants for a 12 month period**
- **Employer matches the grant with wages**

# THE TRAINING GRANT APPLICATION

- **Electronic Application, Forms and Essays**
- **Criteria:**
  - **No outstanding obligations with the state**
  - **“Demonstrated financial need”**
- **Can be individual or with a consortium**
  - **Headcount >200/more control – individual**
  - **Headcount <200/less effort - consortium**

# SHA- NJ CONSORTIUM

- Last one – completed in January 2017
- SHA, Willowglen, Delta, Triple C, Everas, The Arc of Atlantic, Vantage, Community Quest, AAH Bergen
- \$100K/consortium; \$25K cap/agency
- Topics are: industry-specific, lead to valued credentials, customized to each agency
- Outcomes: Achieve goals of staff retention, increase revenues/cash flow, improve lives



# ASSISTANCE AVAILABLE

- **Help with Training Needs Assessment to identify training to meet your goals**
- **Expedite and simplify the grant application process**
- **Provide training**
- **Assist in administrative/monthly reporting**
- **Ensure success in new skills and programs.**

**\* Lots of Hand-holding!**

# TRAINING PROGRAM

## REASONS FOR THIS TRAINING GRANT

- Already doing training? Use this for funding
- Can use more training? Get trainers FOR FREE

## COURSES

- Clinical – Mental Health First Aid; Nutrition; Aging; Wellness; Crisis Management; Certification courses
- Customized to Your Needs –Strategic Planning; Retention Strategies; Streamline Processes for Efficiency/Quality
- Hot Topics - Medicaid Compliance; Mergers/Acquisitions
- Frontline– EHR; Conflict Resolution; Diversity; Computer
  
- See Sampling of Courses in your packet

# SUCCESS STORIES – SHA MEMBERS

<u>Multiple Grantees</u>	<u># of Times</u>	<u>Grantees</u>
Community Access	3	Advance Housing
Eden	2	Devereux
Enable	3	Easter Seals
Neighbours	2	J-ADD
Our House	3	Legacy
Partnerships for People	2	Pennreach
Pennrose	2	The Arc of Essex
The Arc of Atlantic	3	
The Arc of Ocean	2	

# **SUCCESS STORIES – OTHER ASSOCIATIONS**

## **GRANTEES FROM OTHER ASSOCIATIONS:**

**The Arcs - 12 chapters**

**NJAMHAA- 12 members**

**NJACP – 13 members**

**ABCD – 10 members**

**ASAH – 7 members**

**CIL – 2 members**

**\*Many are multiple grantees; other associations considering consortium applications in FY2018**

# NEXT STEPS

- **Talk to fellow members/grantees**
- **Phone Call/Meeting:**
  - **Assess if and how much you are qualified**
  - **Decide if apply individually or in consortium**
    - **If consortium, talk to SHA**
  - **Do a training needs assessment**
  - **Start the grant application**
    - **This April**
    - **FY2018**

# THANK YOU

**Contact Lorna Runkle – ACT-CESS USA, INC.**

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**Check our website**

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# TWO REASONS WHY WE CARE

